



EXPRESSION OF INTEREST (EoI) FOR PROVISION OF HYDROSTATIC TESTING OF PRESSURE VESSELS, HEAT EXCHANGERS, AT OIL & GAS FACILITIES, RAJASTHAN AND GUJARAT

Cairn Oil and Gas, a vertical of Vedanta Limited, is the Operator on behalf of itself and Joint Venture (JV) partner Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the "Block") located in Barmer and Jalore district, in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala field. A pipeline is laid to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat in India.

Vedanta Limited operations involves crude oil transport Barmer, Rajasthan to Bhogat in Gujarat through a ~675km of 24" continually heated pipeline, 8" umbilical gas pipeline from Rageshwari Gas terminal to Bhogat. The 24" Crude pipeline is heated through SEHMS system powered by 38 no AGIs located along the pipeline. Vedanta has crude storage & dispatch terminals at Radhanpur and Viramgam, spur lines to RIL and EOL refineries at Jamnagar and coastal terminal at Bhogat with Marine facilities for Oil export to coastal refiners.

Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest in prequalification to participate in National Competitive Bidding (NCB) Process for the "PROVISION OF HYDROSTATIC TESTING OF PRESSURE VESSELS, HEAT EXCHANGERS, AT OIL & GAS FACILITIES, RAJASTHAN AND GUJARAT FOR FIVE (05) YEARS."

The Scope of work broadly include:

The brief description of this SOW is to perform hydrostatic testing of various equipment, includes the below tasks as a minimum, but not limited to:

- Positive isolation upon the process isolation clearance,
- Blinding, and manhole opening,
- Cleaning and disposal of sludge as per Company's guidelines,
- Media removal and top up wherever necessary
- Hydrostatic testing according the Company's procedure and guidelines,
- De-blinding and box-up.

Interested companies meeting following criteria should respond to this EoI:

- 1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
- 2. Positive net worth in each of the immediately preceding two financial years.
- 3. Liquidity ratio shall not be less than 1.00 in each of the preceding Two (02) financial years.
- 4. Minimum of 3 years' experience (in preceding 05 years) in Hydro Testing of Hydro-carbon and utility vessels in Oil & Gas/ Petrochemical/ Refinery/ Power plants/ Chemicals/ Thermal Power Plant/ Mining/ Metal Industries.

Participants are requested to submit the following pre-qualification documents as a minimum:

- 1. Letter of interest clearly indicating the project reference.
- 2. Detail Company Information with Organisation structure Ownership details, List of manpower with CVs of key personnel in Management, HSE and Construction Operations, Plant and Machinery details.
- 3. Details of similar projects for Hydro Testing of Hydro-Carbon and utility vessels executed in the last 5 years and those of currently under execution along with details of total executed project cost. Details of completion of similar type of projects in the last five years under heading:

- a) Brief scope of work b) Value of work in INR/USD c) Contractual Duration d) Actual completion of Project, e) Clients name f) Contact details of the Client (Operator may approach the client directly for the feedback) g) HSE statistics, LTI graph etc. h) Location/s of Work.
- 4. Bidder shall provide contract copies of major contracts executed (in each of the category of services listed above) in each of the preceding five years.
- 5. Details of current commitments List of all jobs under execution with the value of the Job and percentage completion.
- 6. Experience of working in remote onshore location & desert terrain.
- 7. Capability to execute work in multiple locations simultaneously.
- 8. Service Completion Certificates, Client Feedback etc. of similar contracts executed in the last five years.
- 9. Documentary evidence supporting compliance to Company's HSSEQ questionnaires.
- 10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note -

- a) Normally standalone financials of the bidding entity only will be considered. However, if the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
- b) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value.
- c) Commitment Letter from Parent/Company to provide financial support to the bidding entity.
- i. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- ii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link for the corresponding EoI listing on the Cairn Website i.e. http://www.cairnindia.com and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

Website Media